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## RWG Expert Speakers' Panel

*Please add me to the RWG Expert Speakers' Panel. By submitting this form, I agree that the information below may be placed in the public domain and circulated.*

Name:  Company/Firm:

Website:

Email:  Tel. No.

Brief CV/professional background:

Martin is a highly experienced projects lawyer who specialises in the transport sector. He has advised bidders for both heavy rail franchises and light rail operating concessions as well as the UK's Department for Transport on direct awards and competed franchises. His work has included providing advice on joint venture agreements for bidding consortia, contracts for support services and systems as well as advice on specific rail regulatory matters.

Martin has assisted new entrants to the UK and European rolling stock leasing market, including drafting rolling stock lease agreements and advising on relevant regulations. In addition he has advised on manufacturing and supply agreements for new trains as well as on rolling stock maintenance agreements, both for train manufacturers and leasing companies. Martin has advised various parties in a number of leading projects in the rail sector including Crossrail, the London Underground PPP, London Overground, Eurostar reorganisation and HS1. Within the light rail sphere he has advised on most of the tram projects in the UK including Nottingham Tram, Manchester Metrolink and Docklands Light Railway.

Outside of the rail sector Martin has experience of advising on bidding for as well as selling bus companies. He has advised banks on the financing of a number of roads projects in the UK and Ireland as well as in financing other infrastructure projects including through both PPP and PFI schemes. In addition, he has also advised on leasing of aircraft engines and the chartering of ships.

Personal expertise in rail or finance:

The Rail Working Group is a not-for-profit association constituted under Swiss law representing a broad cross section of the global railway community.

For a complete list of our members and more about us, please visit our website at [www.railworkinggroup.org](http://www.railworkinggroup.org)



Martin has nearly 20 years of experience of working in the rail sector, where he has acting for manufacturers, lessors, operators and suppliers as well as public sector procuring bodies.

In the area of rolling stock he has advised on establishing new rolling stock leasing companies including drafting lease terms and advising on asset risk and the recovery of assets operating on cross-border rail services in insolvency situations. For manufacturers he has advised on both supply and maintenance agreements as well as direct agreements providing government support for rolling stock leasing transactions. In the case of operators he has provided advice on maintenance agreements and on depot and track access agreements.

Martin was part of the UNIDROIT Preparatory Commission team negotiating the contract for the International Rail Registry and is now part of the Ratifications Task Force advising on the implementation of the Rail Protocol.

Martin's general finance experience includes advising on leasing aircraft engines and ships as well as advising financiers providing credit to assist in the purchase of railway rolling stock. He has also advised on the project finance aspects of light rail schemes, roads schemes and PFI and PPP transactions more generally. He is a Chartered Banker and has spent time on secondment to the in-house legal teams at both the European Investment Bank and Banque Indosuez.

Languages (in which a presentation can be made):

English

Company or firm expertise in rail and/or finance

Shoosmiths has over 20 years of experience of acting in the transport sector and have won numerous industry awards for their work in this area.

The firm has advised lessors, operators, manufacturers and public sector procuring bodies in the rail sector on all aspects of the manufacture, supply and maintenance of railway rolling stock. This has included advising on manufacturing and supply agreements, lease agreements, funding deeds, direct agreement and maintenance agreements as well as issues on depot and station provision and access rights to infrastructure.

In a number of cases the transactions have been innovative or new, such as the UK's Intercity Express Project where a manufacturer builds and maintains its trains (including providing the maintenance facility) and makes them available to a train operator on a daily basis. Another is providing advice to support the trialling of tram-trains running in the UK on the Sheffield tram network and national rail infrastructure.

Outside of the rail sector, the firm has a significant amount of experience advising on leasing aircraft and aero engines in the aviation sector. The firm also has a strong, award winning, corporate team that is very well used to dealing with financing transactions, whether as the main transaction or subsidiary to a larger corporate transaction. This includes advising clients on asset finance transactions, project finance matters, PFI and PPP transactions and more general credit finance.

Preferred speaking subjects:



Martin is happy to talk about most legal aspects of the Rail Protocol as well as some technical aspects. These include:

- Taking security over mobile equipment – including available registries
- Types of assets covered by the Rail Protocol and the breadth of the regime
- The ratification process for Countries to accede to the Rail Protocol
- The expected methods of operation of the Rail Registry
- The asset identification system and the use of URVIS numbering
- The benefits of the Rail Protocol and obtaining security over rolling stock assets
- The application of the Rail Protocol to assets not crossing international borders